

M E M O R A N D U M

To: All Century Bidders

FROM: Century Construction Company

DATE: 29 March 2010

RE: Bid instructions

Gentlemen:

If you would like to submit a bid to Century Construction Company, please do so according to the following methods.

The page following this page contains a table which tells how each division of construction should be bid. For example, it tells which divisions should be itemized, which should be quoted turnkey, which should be quoted labor-only, etc.

When submitting bids, we prefer that they be type-written, but, if this is not possible, please make sure your bid is clear as possible for best consideration. If you have any concerns or disclaimers, simply include those in a letter attached to your bid. We will take those statements into account.

Finally, please be aware that we only accept one bid per subcontractor per location. We will take your first bid, and you will either be awarded the subcontract, or we will tell you that your price was too high. We will not tell you how high, and we will not tell you "where you need to be" to get the job. We will not renegotiate. Your first bid is your only bid. Please realize, though, that we do this to protect subcontractors and to avoid shopping prices. We will keep your bids confidential as well, and we do not use one subcontractor's prices to negotiate with other subcontractor's. If we gave bidders specifics on how high they are in a bid, then we would be revealing the winning bidder's prices which hurts that bidder. This protection extends to all bidders, but please be aware of it when you place your bid.

All the contact information, project information, and plan information you need is on our website at centuryms.net. You may submit your bid by any method of communication found on that site.

Thank you for your interest.

KEY:

TURNKEY: INCLUDE ALL TAXES (CENTURY DOES NOT HAVE A MPC NUMBER)
MATERIAL: INCLUDE ALL TAXES & SHIPPING COST
LABOR: INCLUDE ALL TAXES

	TRADE/DESCRIPTION	UNIT	PRICE
1	FINAL CLEAN	HOUSE	TURNKEY
2	EARTHWORK	ITEMIZE & TOTAL	TURNKEY
SITEWORK	CUT AND FILL	CY	TURNKEY
	IMPORT IN PLACE	CY	TURNKEY
	UTILITIES	ITEMIZE & TOTAL	TURNKEY
	WATER	ITEMIZE & TOTAL	TURNKEY
	SEWER	ITEMIZE & TOTAL	TURNKEY
	STORM DRAIN	ITEMIZE & TOTAL	TURNKEY
	ROAD BASE (LIME)	SY & TOTAL	TURNKEY
	PAVING	TON & SY & TOTAL	TURNKEY
	CURB & GUTTER	LF & TOTAL	TURNKEY
	LANDSCAPING	ITEMIZE	TURNKEY
	SOD	SY	TURNKEY
	HYDROSEED	SF	TURNKEY
	PLANTS AND MULCH	HOUSE	TURNKEY
	TERMITE	SF	TURNKEY
3	SLABS	SF	TURNKEY
CONCRETE	WALKS	SF	TURNKEY
	DRIVEWAYS	SF	TURNKEY
	BRICK, TIES, MORTAR (9')	THOUSAND BRICK	MATERIAL
MASONRY	SAND (9')	CY CY	MATERIAL
	MASON (9')	THOUSAND BRICK	LABOR
	FRAMER	SF (UNDER ROOF)	LABOR
6 WOODS		ITEMIZE	MATERIAL
	ROUGH CARPENTRY WALLS & TRUSSES (9')	HOUSE	MATERIAL
7	` '		
7	INSULATION (9')	HOUSE	TURNKEY
THERMAL	ROOFER	SQAURE	LABOR
& MOISTURE	FELT	ROLL	MATERIAL
PROTECTION	SHINGLES (ARCH)	SQAURE LF	MATERIAL
	RIDGEVENT		MATERIAL
	SIDING (BRICK 9')	HOUSE	TURNKEY
	(GUTTERS)	HOUSE	TURNKEY
8	EXT. DOORS	EACH	MATERIAL
DOORS &	INT. DOORS (6-PANEL)	EACH	MATERIAL
WINDOWS	SHOWER DOORS	EACH	TURNKEY
	WINDOWS (LOW-E)	EACH	MATERIAL
_	HARDWARE	ITEMIZE	MATERIAL
9	DRYWALL (9')	HOUSE	TURNKEY
FINISHES	MOULDINGS	ITEMIZE	MATERIAL
	FINISH CARPENTER	SF (HEATED)	LABOR
	SHELVING	HOUSE	TURNKEY
	FLOORING (VCT & CARPET)	SF (HEATED)	TURNKEY
	PAINTING (9')	SF (HEATED + GARAGE/STORAGE)	TURNKEY
10	SIGNAGE	ITEMIZE	TURNKEY
SPECIALTIES	FENCE	LF SAGUE	TURNKEY
	FIRE EXT	EACH	TURNKEY
	MAIL BOXES	EACH	TURNKEY
	BATHROOM ACC	ITEMIZE	MATERIAL
	MIRRORS	HOUSE	TURNKEY
EQUIPMENT	11 APPLIANCES (WASHERS AND DRYERS)	ITEMIZE	TURNKEY
12	CABINETS	HOUSE	MATERIAL
FURNISHINGS	CABINET INSTALLER	HOUSE	LABOR
	BLINDS	HOUSE	TURNKEY
SPEC. CONST.	13 GARAGE DOORS (W/ REMOTES)	HOUSE	TURNKEY
15	PLUMBING	HOUSE	TURNKEY
MECHANICAL	HVAC (HEAT PUMP)	HOUSE	TURNKEY
ELECTRICAL	16 ELECTRICAL	HOUSE	TURNKEY